

GUIDE

The Complete Guide to Proposal Management Software:

How to Compare Platforms and Find the Right Fit



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A practical guide to comparing proposal management platforms by buyer fit, AI capabilities, workflows, and the way your team actually wins work.

Choosing proposal management software used to be a fairly straightforward decision. Most teams were trying to solve a familiar set of problems: scattered content, too much manual formatting, slow SME reviews, inconsistent answers, and the inevitable scramble five minutes before submission. Now, buyers have more choice than ever, but the decision is far more complex.

Traditional proposal and RFP response platforms are adding more and more features, like automated workflows and AI. Legal and AEC-specific platforms are sharpening their industry focus. And, a new wave of AI-native tools is promising faster answers, lighter setup, and smarter use of scattered knowledge.

So how do you figure out which proposal management platform is the best fit? This guide breaks down the main categories and key features to help you compare the options more clearly.

How We Evaluated These Proposal Management Platforms

For years, proposal management has been defined by documents. An opportunity arrives, teams gather information, content is pulled from past responses, and drafts move through cycles of review before submission. It's a bit of a comfortable rut. But it is also time-consuming, heavily manual, and increasingly difficult to sustain as both volume and expectations grow.

To build this comparison, we reviewed public product information, third-party software category pages, customer review sites, and current vendor positioning. We looked at how each platform is commonly described across proposal management, RFP response, sales proposal, document automation, legal pitch, AEC pursuit, and AI-native RFP software categories.

We did not rank the tools from “best” to “worst,” because these platforms are not all built for the same problem. Instead, we compared them based on buyer fit, including:

- Primary use case
- Market fit, including SMB, mid-market, and enterprise needs
- RFP response support
- Proposal, pitch, and presentation creation

- Microsoft 365 workflow fit
- AI and agentic AI capabilities
- Content governance and approved templates
- Industry focus
- Collaboration and review workflows
- Final document/output requirements
- Value and ROI support
- Fit for complex, enterprise, or relationship-led sales environments

Where possible, we used publicly available review and category data from sites such as [Capterra](#), [G2](#), [SoftwareReviews](#), and [Cuspera](#), along with vendor websites.

Note: Because product capabilities and AI features are changing quickly, buyers should verify current functionality, security and integrations before making a final decision. Likewise, as pricing can change, this evaluation point is not included in the comparisons.

Platforms Included in This Comparison

This guide looks at:

Mid-Market to Enterprise Proposal Management Platforms

- QorusDocs
- Responsive
- Loopio
- Qvidian
- Templafy

SMB to Mid-Market Sales Proposal and Document Tools

- Qwilr
- Loopio
- PandaDoc/Proposify

Industry-Specific and AI-Native Tools

- Ikaun
- Kantiv / Joist AI

AI-native RFP tools

- AutoRFP
- Iris
- Inventive, Bidara
- SiftHub
- Tribble



Quick Comparison Table

In short, [proposal management software](#) is no longer one neat category. Some tools focus on RFP response. Some support broader proposal and pitch creation. Some are built for specific industries. Others are sales proposal builders, document automation platforms, or newer AI-native RFP tools.

Because these tools serve different kinds of buyers, the comparison is organized by use case rather than by a simple feature checklist.

Mid-Market to Enterprise Proposal Management Platforms

Platform	Type of Tool	Often Best Suited For
QorusDocs	Proposal management, RFP response, and pursuit document platform	Professional services, legal, AEC, technology, and revenue teams creating RFP responses, proposals, pitches, presentations, and value-based sales documents in Microsoft 365 workflows
Responsive	RFP / response management platform	Teams managing high volumes of RFPs, RFx, questionnaires, assessments, and structured response workflows
Loopio	RFP response and content library platform	RFP teams that need content reuse, collaboration, answer management, and structured response workflows
Qvidian	Enterprise proposal and RFP automation platform	Enterprise proposal teams that need established content management, proposal automation, and structured workflows
Templafy	Document generation and brand governance platform	Large organizations that need compliant, on-brand business documents across many teams and departments

SMB to Mid-Market Sales Proposal and Document Tools		
Platform	Type of Tool	Often Best Suited For
Qwilr	Interactive sales proposal platform	Sales teams creating web-based proposals with buyer engagement, quoting, e-signature, and proposal analytics
Loopio	RFP response and content library platform	RFP teams that need content reuse, collaboration, answer management, and structured response workflows
PandaDoc / Proposify	Sales proposal and document tools	Teams creating sales proposals, quotes, contracts, approvals, e-signature workflows, and buyer-facing sales documents

Specialized Proposal and RFP Tools		
Platform	Type of Tool	Often Best Suited For
Ikaun	Legal / AEC proposal and experience management platform	Firms that need to surface experience data, expertise, matter or project history, and business development knowledge
Kantiv / Joist AI	AEC pursuit intelligence platform	AEC firms using project history, resumes, firm expertise, and institutional knowledge in pursuits
AI-Native RFP Tools	AI-first RFP response tools	Teams seeking fast AI-assisted answer generation, knowledge search, and lighter-weight RFP response automation

What To Look for In Proposal Management Software

Before comparing individual platforms, it helps to know which capabilities matter most. These features are common evaluation points when deciding whether a proposal management tool can support your team's RFP responses, content reuse, collaboration, AI workflows, and final client-ready documents.

RFP Response Management

For teams responding to formal RFPs, RFIs, RFQs or security questionnaires, response management should help the process flow smoothly from intake to submission. Look for tools that make it easier to assign questions, manage deadlines and reuse approved answers. A robust RFP solution will also make it a snap to track reviews, gather SME input, and produce a complete, compliant response without relying on scattered emails, old documents, or last-minute manual fixes.

Approved Content Library

A good [content library](#) should make approved answers, company descriptions, bios, case studies, and other reusable content easy to find. Just as important, it should help teams keep that material current, choose the right version for each proposal, pitch, or RFP response, and easily get rid of any out-of-date copy.

Some AI-first tools may position private libraries as old-fashioned, but they still matter for organizations working with confidential client information, regulated content, or complex approval requirements. AI can help teams move faster, but it still needs to pull from content the business trusts.

Microsoft 365 Workflow Fit

Many proposal teams currently create documents in Word, PowerPoint, Excel, Outlook, Teams, or SharePoint. If this is the reality in your organization, you'll want to look closely at the [integrations](#) for each platform to ensure it works inside your Microsoft 365 environment. The closer the workflow stays to the tools people already use, the easier it is to support adoption, collaboration, formatting, and final document quality. Reviewers have specifically called out [QorusDocs' Office 365 add-ins](#) and access to proposal-ready content from Word, PowerPoint, Excel, and Outlook.

Proposal And Pitch Creation

Some tools are built mainly for Q&A-style RFP responses. Others support broader proposal and pitch creation, including polished documents, presentations, executive summaries and client-tailored messaging. If your team is creating formal proposals as part of a larger pursuit process, it is worth evaluating how well the platform supports the full client-facing document, not just the content library behind it.

AI-Assisted Drafting and Search

Looking to put your hands on relevant content faster? AI can help teams find relevant content, generate first drafts, summarize requirements, and identify useful source material more quickly. Increasingly, buyers should also look at whether the platform offers more structured AI support, including agentic capabilities that can recommend content, prepare draft outputs, or move routine pursuit tasks forward.

The key is understanding where AI fits in the workflow. When reviewing proposal software options, ask yourself how each platform sources answers, what content the AI is allowed to use, and whether the AI supports the broader proposal process or only the first draft. For example, [QorusDocs' QPilot Agents are designed to support proposal workflows](#) while keeping approved content, governance, and human review connected to the process.

Governance And Permissions

Proposal content often includes sensitive information, from legal language to client details to industry-specific claims. Governance and permissions help teams control who can access, edit and approve that content. This becomes especially important when AI is involved, because while speed is useful if the underlying content is inappropriate to use, the process becomes moot.

Review And Collaboration Workflows

Proposal work is a team sport. Cross-functional teams including sales, marketing, SMEs, legal, finance, and leadership may all need to weigh in before a document is ready to go. The right platform should make that back-and-forth easier, with clear assignments, comments, approvals and version control.

Industry-Specific Support

In relationship-led sectors like [legal](#), [AEC](#), [professional services](#), and [technology services](#), proposals have to do more than describe a generic solution. They need to showcase a firm's expertise and why the client should trust the team. That often means pulling in resumes, project or matter history, credentials, bios, client-specific messaging, compliance details, and input from several people across the firm. A strong platform should support the way those industries pursue and win work.

Final Document Quality

The final proposal – or pitch, presentation, or RFP response – stands in as a representative for the business. Formatting, brand consistency, readability, and polish all matter, especially for complex or high-value pursuits. When evaluating platforms, you should look beyond how quickly a tool can generate content and consider how well it helps teams produce client-ready documents that are persuasive.

Value And ROI Support

In a heavily competitive market, proposal teams are increasingly asked to do more than discuss capabilities. It's critical to connect the solution to the [buyer's business case](#), expected value, ROI, and reasons to act now. Platforms that support a value management approach can help teams bring the “why buy” conversation closer to the “why us” message, making proposals more relevant to decision-makers.



Proposal Management Software Options to Consider

The platforms below are often compared in proposal management, RFP response, sales proposal, document automation, legal pitch, AEC pursuit, and AI-native RFP software searches. They are not all built for the same kind of buyer, which is why the best choice depends on the work your team needs to improve.

The platforms below are grouped by typical buyer fit, with some overlap. Several tools serve more than one market segment, but this structure helps clarify which options are usually better suited to enterprise pursuit workflows, SMB sales documents, or industry-specific needs.

Mid-Market to Enterprise Proposal Platforms

QorusDocs

Best for: Legal, AEC, and professional services and larger enterprise-level teams looking for a purpose-built proposal management platform with Microsoft 365 integration, tailored templates, workflows, and AI trained on how these firms pursue, pitch, and win work.

QorusDocs is purpose-built for business development, proposal, and revenue teams that need to create more than RFP answers. It supports the full range of client-facing pursuit documents, including RFP responses, pitches, presentations, proposals, and business cases, in a single platform with approved content, AI-assisted drafting, SME collaboration workflows, and polished output in Word and PowerPoint.

QorusDocs' AI capabilities are powered by QPilot, including QPilot Agents. These agents support more of the pursuit process than first-draft generation alone, helping teams to surface relevant content, prepare draft outputs, and move work forward while keeping governance, approvals, and human review in place.

Where QorusDocs stands apart is the combination of breadth, industry fit, and Microsoft 365 workflow depth. Many platforms in this category are strongest in either RFP response or proposal creation. QorusDocs is designed to connect both, with [templates](#), workflows, terminology, and content structures that reflect how legal, AEC, professional services, and technology services teams work on a daily basis.

For larger enterprise teams, QorusDocs can also support more advanced integration needs through enterprise integration services. Standard integrations can help connect proposal workflows to core systems such as CRM, while more complex integration projects, including legal-specific websites, experience databases, and other enterprise systems, can be supported through additional services. This makes QorusDocs a stronger fit for organizations that need more than out-of-the-box software and want proposal data, content, and workflows to align with their broader enterprise environment.

QorusDocs also connects proposal work to [value](#). Teams can build ROI-backed business cases alongside pursuit documents, helping bring the buyer's "why buy" conversation closer to the "why us" message. This is a capability no other platform in this comparison offers natively. That matters in complex sales environments where decision-makers need to justify the investment, not just compare capabilities.

Third-party validation also reinforces QorusDocs' track record. In the [2025–2026 SoftwareReviews Proposal Management Awards](#), QorusDocs earned a +96 Net Emotional Footprint score, with 100% of customers saying the platform is critical to their success and 100% planning to renew. For buyers comparing proposal management platforms, that level of customer confidence speaks to more than features. It points to adoption, support, and long-term value.

Responsive

Best for: Teams managing high volumes of RFPs, RFx, questionnaires, and structured response workflows.

Responsive is a well-known response management platform commonly evaluated by teams that need to manage RFPs, RFIs, security questionnaires, assessments, and other structured requests at scale. It may be a strong fit when the main goal is to improve answer reuse, collaboration, response workflows, and consistency across a high volume of requests.

QorusDocs is the stronger choice when response management needs to connect to a broader pursuit workflow. Responsive has a well-developed public AI story, including AI agents and Agent Studio for building custom agents without code, and is positioned for teams managing a wide range of structured response workflows, including RFPs, RFx, DDQs, security questionnaires, ESG requests, and other information requests. QorusDocs also uses agentic AI through QPilot Agents, with a more specific focus on legal, AEC, professional services, and technology services pursuit workflows. For those teams, the priority is not only generating accurate answers, but turning approved content into polished proposals, pitch documents, presentations, and value-based sales materials in a governed Microsoft 365 workflow. When the final client-facing document matters as much as the response process, that difference is significant.

Loopio

Best for: RFP response teams that need content reuse, collaboration, and response management.

Loopio is widely positioned around RFP response, content library management, collaboration, and answer automation. It can be a good option for organizations focused on improving the speed, consistency, and quality of RFP, RFI, DDQ, and security questionnaire responses.

QorusDocs is the stronger choice when the work does not stop at the answer stage. Loopio supports AI-assisted RFP response, content management, and access to library content through Microsoft 365, but its public positioning is still centered on RFP response and content library workflows. QorusDocs is built to produce client-ready pursuit documents that show the business case, expected value, and reasons to act. When teams need to take approved content and turn it into a polished pitch deck for a law firm panel, an executive proposal for a consulting engagement, or a branded RFP response for a technology services pursuit, complete with formatted output in Word and PowerPoint, Loopio's library-centric model may feel limiting. QorusDocs also brings AI into a broader governed pursuit workflow, where approved content, SME review, brand control, value messaging, and final client-ready output all stay connected.

Qvidian

Best for: Enterprise proposal and RFP teams that need established proposal automation, content management, and structured workflows.

Qvidian is an established proposal and RFP response platform often associated with enterprise proposal operations, content management, workflow controls, and document automation. It may appeal to organizations that want a mature platform for managing proposal content and repeatable RFP processes.

QorusDocs is the stronger choice when enterprise proposal teams want modern AI, Microsoft 365-based proposal creation, client-ready Word and PowerPoint output, and value-based sales conversations to sit within the same governed pursuit process. Qvidian may be more relevant for teams looking for established proposal automation, structured workflows, and enterprise content management. It has added generative AI support through AI Assist, but its public AI positioning appears more focused on drafting, rewriting, and response assistance than agentic pursuit workflows.

Templafy

Best for: Large organizations that need brand-compliant document generation across many business functions.

Templafy sits in a different part of the market from most RFP response and proposal management platforms. It is commonly positioned around document generation, document governance, brand compliance, and enterprise content creation. It may be a strong option for organizations that need consistent, compliant, on-brand documents across teams and departments.

Compared with QorusDocs, the key question is whether the buyer needs broad enterprise document governance or proposal-specific workflow support. Templafy may be a good option when the goal is consistent, on-brand document creation across the business. However, QorusDocs is more directly aligned with proposal and pursuit teams that need to manage approved content, SME input, RFP support, pitch creation, and client-ready deliverables as part of the same revenue workflow.



SMB to Mid-Market Sales Proposal and Document Tools

Qwilr

Best for: Sales teams creating interactive web-based proposals with buyer engagement, quoting, e-signature, and proposal analytics.

Qwilr is often evaluated by sales and marketing teams that want proposals to feel more like web pages than traditional documents. It is commonly positioned around interactive proposals, buyer engagement, quoting, e-signature, payments, and proposal analytics.

QorusDocs is more relevant if your proposals are more complex, involve multiple contributors, require approved content, or need to move through a governed review process before reaching the client, all while working inside Microsoft 365 workflows. Compared with QorusDocs, Qwilr solves a different problem from formal RFP and pursuit management. It may be a good fit for teams that want interactive, web-based sales proposals with buyer engagement features.

PandaDoc And Proposify

Best for: Teams creating sales proposals, quotes, contracts, e-signature workflows, and buyer-facing sales documents.

PandaDoc and Proposify often appear in proposal software searches, but they are not direct replacements for every proposal management use case. They can be strong options for teams focused on sales proposals, quoting, approvals, e-signature, and straightforward buyer-facing documents.

For complex proposal operations, the comparison is different. Teams responding to formal RFPs, managing approved content, routing SME input, building pitch decks, creating client-ready pursuit materials, or working inside Microsoft 365 may need a more specialized proposal management platform.

For that reason, PandaDoc and Proposify are worth mentioning, but they should not carry the same weight as platforms built for complex RFPs and pursuit workflows. Even as these tools add AI, automation, and more advanced document capabilities, their primary lane is still sales proposals, quotes, contracts, e-signature, and buyer-facing sales documents.



Industry-Specific and AI-Native Tools

Ikaun

Best for: Legal and AEC firms that need proposal automation, experience management, and business development knowledge.

Ikaun is a strong industry-specific comparison, particularly for legal and AEC firms. It is positioned around proposal automation, RFP responses, experience data, AI-supported content, and business development knowledge. That makes it relevant for firms that need to surface past experience, matter or project history, expertise, and approved content for pitches and proposals.

QorusDocs is a good candidate when that knowledge also needs to flow into a broader pursuit process — coordinating SME input, managing RFP response workflows, producing polished pitch decks and presentations, connecting proposals to value conversations, and delivering final documents in Microsoft 365. For firms that need both experience intelligence and full pursuit document execution, QorusDocs covers more of the workflow. Both are worth evaluating for legal and AEC teams; the right choice depends on where the biggest operational gap sits.

Kantiv / Joist AI

Best for: AEC firms looking for pursuit intelligence, project history, resumes, firm expertise, and proposal knowledge retrieval.

Kantiv, formerly Joist AI, is an AEC-focused platform positioned around pursuit intelligence. It helps firms use institutional knowledge across proposals, project narratives, resumes, and client history, making it relevant for architecture, engineering, and construction firms that need to respond to RFPs and surface the right project experience.

Compared with QorusDocs, Kantiv may be of interest for AEC teams focused

on pursuit intelligence, project history, and institutional knowledge. QorusDocs brings more of the process together when that knowledge also needs to flow into approved content, SME collaboration, polished RFP responses, pitches, presentations, and final client-ready documents within a familiar Microsoft 365 workflow.

AI-Native RFP Tools

Best for: Teams seeking fast AI-assisted answers, knowledge search, and lighter-weight RFP response automation.

A newer group of AI-native RFP tools is changing how buyers think about speed. This group includes tools such as AutoRFP, Iris, Inventive, Bidara, SiftHub, and Tribble. Rather than giving each tool equal space in the main comparison, it makes sense to discuss them as a category.

The gap becomes clearer when the stakes are high and the work is complex. AI-native RFP tools can help teams generate answers quickly, especially for questionnaires, security reviews, technical RFPs, and other structured requests. But buyers should look closely at what happens after the first draft. Many of these tools are not built to produce polished, branded, client-ready proposals and pitch decks in Word and PowerPoint.

They may also offer less structure around approved content, bios, experience data, SME review, permissions, formatting control, value messaging, and the multi-contributor workflows required for a 400-question RFP response or a law firm panel pitch. For professional services, legal, and AEC teams, that distinction is hard to ignore.

QorusDocs is designed for teams where AI needs to sit inside a governed proposal workflow, where speed is useful, but accuracy, brand quality, content control, ROI context, and a client-compelling document carries more weight.

10 Questions to Choose the Right Proposal Management Platform

There is no universal best proposal management platform. The best choice depends on the work your team does most often and the type of experience you want to create.

Use these questions to narrow the field:

1. Are we mainly responding to RFPs, or creating a wider range of proposals, pitches, presentations, and value-based sales documents?
2. Do our teams work primarily in Microsoft 365?
3. Do we need approved content, controlled templates, and governance?
4. Do we need AI for first drafts only, or more structured AI support across the proposal lifecycle?
5. How important are brand consistency and polished client-ready output?
6. Do we need support for legal, AEC, professional services, or technology services workflows?
7. How much of the process depends on SME collaboration?
8. Do we need to connect proposal work to business cases, value stories, or ROI conversations?
9. How much risk is introduced if content is outdated, unsupported, or incorrectly reused?
10. Do we want a point solution for answer generation, or a platform for governed proposal management?

Proposal Management Software FAQs

What is proposal management software?

Proposal management software helps teams create, manage, review, and deliver proposals, RFP responses, pitches, and client-ready sales documents — without rebuilding everything from scratch each time. The best platforms combine a governed content library, AI-assisted drafting, SME collaboration workflows, brand-approved templates, and final document output in one place. For professional services, legal, AEC, and technology services teams, the right platform also needs to support industry-specific workflows and produce polished documents that reflect the firm's brand and credibility.

What is the difference between proposal management software and RFP software?

RFP software is built for one specific job: responding to structured questionnaires like RFPs, RFIs, DDQs, and security questionnaires. It focuses on answer libraries, question routing, and response workflows. Proposal management software does that and more — supporting pitch creation, executive presentations, business cases, pursuit documents, and the full range of client-facing materials that professional services teams produce. If your team's work stops at answering questions, RFP software may be enough. If you also need to turn those answers into polished, branded proposals and pitches

that win relationships, you need a proposal management platform.

Which proposal management tools are best for RFP response?

Responsive, Loopio, and Qvidian are widely used for structured RFP response and answer library management. QorusDocs is the stronger choice when RFP response is part of a broader pursuit workflow — where teams also need to produce polished pitches, presentations, and value-based proposals alongside their RFP answers, all inside Microsoft 365. For professional services, legal, and technology services teams in particular, QorusDocs is purpose-built for the full range of documents those firms use to win work.

Which proposal software works well with Microsoft 365?

QorusDocs is the purpose-built choice for teams that live in Microsoft 365. Unlike platforms that treat Office as an export destination, QorusDocs works directly inside Word, PowerPoint, and Outlook; so teams create, collaborate on, and finalize proposals without leaving the tools they already use. The output is beautifully formatted and on brand, not a document that needs reformatting after the fact. For organizations where Microsoft 365 is the standard working environment, this matters more than most comparison guides acknowledge.

How are AI-native RFP tools different from traditional proposal management platforms with AI?

AI-native RFP tools are optimized for speed: fast first drafts, lightweight setup, and quick answer generation from a knowledge base. For teams whose main bottleneck is generating an initial response to structured questionnaires, they can be a useful starting point. The gap shows up when the work gets more complex. AI-native tools typically don't produce polished, branded, client-ready proposals and pitch decks. They don't support governed content libraries where approved language has been reviewed and signed off. And they aren't built for the collaboration and SME review workflows that high-stakes proposals require. QorusDocs is designed for teams that need AI inside a governed proposal process, where speed matters, but so does accuracy, brand quality, and a client-compelling document.

Are PandaDoc and Proposify proposal management platforms?

Not in the same sense as platforms built for complex RFP and pursuit workflows. PandaDoc and Proposify are strong tools for sales proposals, quoting, contracts, and e-signature, particularly for teams with shorter sales cycles and straightforward buyer-facing documents.

They aren't designed for formal RFP response, legal pitch production, AEC pursuit workflows, multi-contributor SME collaboration, or governed content libraries. If your team primarily needs a faster way to send and sign sales proposals, either tool may be sufficient. If you're managing complex pursuits, responding to formal RFPs, or operating in legal or professional services, you need a platform built for that level of rigor.

How should teams choose the right proposal management platform?

Start with the work your team actually does — not a feature checklist. A few questions that cut through the noise quickly: Do you need to respond to formal RFPs, or create broader proposals and pitches? Does your team work inside Microsoft 365? Do you need governed, approved content, or just fast AI-generated answers? Are brand quality and document polish important to how clients perceive you? Do your proposals need to connect to a business case or ROI conversation? For professional services, legal, AEC, and technology services teams, the answer to most of those questions points toward a purpose-built platform like QorusDocs rather than a generalist RFP tool or a sales proposal builder.

What makes QorusDocs different from other proposal management platforms?

Three things consistently separate QorusDocs

from the alternatives. First, it's purpose-built for professional services — legal, consulting, AEC, and technology services firms get tailored templates, workflows, and QPilot Agents that match how those industries pursue and win work, not generic sales tooling repurposed for complex proposals. Second, the Microsoft 365 output is genuinely polished; proposals and pitches are formatted in Word and PowerPoint to the firm's brand standards, not exported from a separate tool and reformatted. Third, QorusDocs connects proposals to value. Teams can build ROI-backed business cases alongside their proposals, which is something no other platform in this category does natively. The result is proposals that don't just describe capabilities; they make the case why the buyer should act.

Third-party validation also reinforces QorusDocs' track record. In the [2025–2026 SoftwareReviews Proposal Management Awards](#), QorusDocs earned a +96 Net Emotional Footprint score, with 100% of customers saying the platform is critical to their success and 100% planning to renew.

What is the best proposal management software for law firms?

QorusDocs is a strong fit for law firms that need to manage RFP responses, panel pitches, attorney bios, experience content, presentations, and branded pitch documents in Microsoft 365. Unlike general RFP tools or sales proposal builders, QorusDocs is purpose-built for legal

business development and marketing teams that need approved content, governed workflows, QPilot Agents, and polished client-ready output. QorusDocs has a [proven track record in the legal industry](#) and has been named top proposal management for legal firms by [LegalTech](#).

What is the best proposal management software for AEC firms?

QorusDocs is a strong fit for AEC firms that need to turn project history, resumes, firm experience, proposal content, and pursuit strategy into polished RFP responses, proposals, presentations, and pitch materials. AEC teams often need more than answer generation; they need governed content, SME collaboration, Microsoft 365-based document creation, and final deliverables that reflect the firm's expertise and brand.

What is the best proposal management software for Microsoft 365?

QorusDocs is built for teams that create proposals, pitches, presentations, and RFP responses in Microsoft 365. It supports proposal work inside familiar Microsoft tools, helping teams reuse approved content, collaborate with SMEs, apply templates, and produce branded Word and PowerPoint documents without treating Microsoft 365 as an after-the-fact export destination.

Take the Next Step

Want to see how QorusDocs compares to the tools on your shortlist?

Explore QorusDocs AI, proposal automation, and value-based sales document creation in action. See how your team can respond faster, create stronger proposals, and keep control over the content, templates, and workflows that help you win. Comparing your options? See [QorusDocs alongside your shortlist in a 30-minute demo](#) tailored to your team's workflow.



About QorusDocs

QorusDocs is an automated Value and Proposal Management platform that unites value management with proposal automation. Built for professional services, legal, technology services, and AEC organizations, the platform supports intelligent business cases and personalized, data-driven pitches, presentations, proposals, and RFP responses. Trusted by 200+ organizations, QorusDocs helps firms prove ROI, optimize billable hours, and win more business. The company operates globally, with offices in Bellevue, Washington, London, England, and Cape Town, South Africa.

Schedule a one-on-one demo to see firsthand how we'll help you make smart proposals and winning RFP responses. [Let's talk.](#)

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